DOCUMENT RESUME

ED 394 041 CE 071 399

AUTHOR	Savino, Carl S.; Krannich, Ronald L.
TITLE	From Navy Blue to Corporate Gray: A Career Transition Guide for Navy, Marine Corps and Coast Guard Personnel.
REPORT NO	ISBN-1-57023-012-9
PUB DATE	95
NOTE	368p.
AVAILABLE FROM	Sales Dept., Impact Publications, 9104-N Manassas Drive, Manassas Park, VA 22111-5211 ($17.95).
PUB TYPE	Books (010)
EDRS PRICE	Document Not Available from EDRS.
DESCRIPTORS	*Career Change; *Career Choice; Career Planning; Counseling Services; *Education Work Relationship; Employment Counselors; Employment Interviews; *Employment Opportunities; Entrepreneurship; Information Networks; Information Sources; *Job Search Methods; Labor Market; *Military Personnel; Records (Forms); Recruitment; Relocation; Resumes (Personal); Self Evaluation (Individuals); Social Networks; Transitional Programs; Veterans; Vocational Adjustment
IDENTIFIERS	Coast Guard; Marine Corps; Navy

ABSTRACT

This book is intended to serve as a comprehensive, self-directed career guide for individuals preparing to make the transition from the military to employment in the civilian labor force. The first 18 chapters examine the following topics: making the transition to civilian life; distinguishing myths from the realities of conducting a job search; getting organized for new successes; obtaining transition assistance; identifying skills and abilities; specifying interests and values; identifying motivated abilities and skills; developing employer-centered objectives; creating effective resumes and letters; conducting research in key areas; networking to career success; interviewing for the right job; negotiating salary and benefits; relocating to the right community; finding employment with major defense and government contractors; starting a business; implementing goals; and using a computer to find a job. Chapter 19 is a list of 187 print, videotape, audiotape, and computer and CD-ROM resources. Appendices contain the following: list of 22 executive recruiters, index, and order form for related publications. (MN)

****
* Reproductions supplied by EDRS are the best that can be made *
* from the original document. *
****